

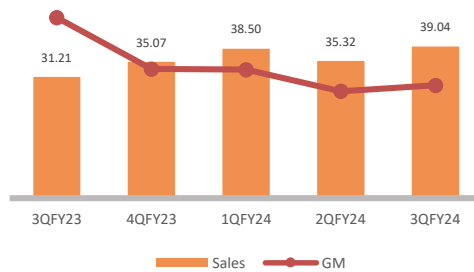
ILP Result Review - 3QFY24



Tuesday, April 30, 2024

Rupees' millions	3QFY24	3QFY23	YoY	9MFY24	9MFY23	YoY
Net Sales	39,040	31,206	25.1% ▲	112,856	84,128	34.1% ▲
Cost of Sales	-27,684	-16,686	65.9% ▲	-79,016	-55,935	41.3% ▲
Gross Profit	11,356	14,520	21.8% ▼	33,840	28,192	20.0% ▲
SG&A Expenses	-2,309	-2,482	7.0% ▼	-10,437	-7,427	40.5% ▲
Other Expenses	-538	-916	41.2% ▼	-1,700	-1,771	4.0% ▼
Other Income	88	93	5.8% ▼	429	108	296.7% ▲
Operating Profit	7,285	11,216	35.0% ▼	22,133	19,103	15.9% ▲
Finance Cost	-2,607	-1,339	94.7% ▲	-7,411	-3,970	86.6% ▲
Profit Before Taxation	4,678	9,876	52.6% ▼	14,722	15,133	2.7% ▼
Taxation	-548	-293	87.3% ▲	-1,567	-964	62.5% ▲
Profit After Taxation	4,129	9,583	56.9% ▼	13,155	14,169	7.2% ▼
Earnings Per Share	2.95	10.26	71.3% ▼	9.39	15.17	38.1% ▼
Dividend	0.00	3.00		2.00	3.00	
Bonus	0%	0%		0%	0.00	
Gross Margin	29.1%	46.5%	17.4% ▼	30.0%	33.5%	3.5% ▼
SG&A Expenses to Sales	-5.9%	-8.0%	25.6% ▲	-9.2%	-8.8%	0.4% ▲
Other Expenses to Sales	-1.4%	-2.9%	1.6% ▼	-1.5%	-2.1%	0.6% ▼
Other Income to Sales	0.2%	0.3%	0.1% ▼	0.4%	0.1%	0.3% ▲
Effective Taxation	-11.7%	-3.0%	8.8% ▲	-10.6%	-6.4%	4.3% ▲
Net Margin	10.6%	30.7%	20.1% ▼	11.7%	16.8%	5.2% ▼

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

